

From Kimberlie Payne to Everyone: 11:15 AM

How do you approach another entity about partnering?

From Tanya Dorf Brunner to Everyone: 11:16 AM

Great review of the value of partnerships. Your point about partnerships during this COVID pandemic is especially relevant and powerful. Thank you so much!

From Frances Wise to Everyone: 11:20 AM

What organizational partnerships have remained strongest during the pandemic? (So far?)

From Adam barefoot to Everyone: 11:20 AM

I'm not opposed to partnering with private practitioners but there may be bureaucratic barriers for that regarding state agency policies around procurement, MOUs, or other issues that would make partnering with an individual that would have limited capacity not practical

From Mark Moss to Everyone: 11:21 AM

Can you talk a bit about "blindspots"? For example, working in an academic institution, we often approach potential partners in a manner that does not truly value the experience and knowledge that the community brings. We think we already know the "answer" and we are not good listeners.

From John Dane to Everyone: 11:21 AM

We work with several private dental partners through contractual agreements.

From Dionne Richardson to Everyone: 11:22 AM

Relationship building is a huge part of the success of partnering along with the central focus.

From R Coleman to Everyone: 11:23 AM

thank you. I agree. Just dropped off. good point.

From RADM Tim Ricks to Everyone: 11:24 AM

Lori, you are so right! Raelene Freels, the Head Start Director for the Intertribal Council of Nevada, went around to 10+ tribal Head Starts and not only provided oral health education, but she served as a volunteer dental assistant (she is a nurse) and provided fluoride varnish to children 2-3 times per year. As we always say in the Indian Health Service, the "champion" of oral health doesn't need to be an oral health professional.

From Frances Wise to Everyone: 11:25 AM

I'd note, with Adam and John, that setting up MOUs, contracts, and other admin components of a relationship with private practice requires a certain degree of capacity. I wonder if smaller organizations and state programs may simply struggle with the ability to manage these partnerships from an admin perspective?

From Marla Morse to Everyone: 11:25 AM

Oral Health Ohio works very closely with the Ohio Dept of Health and try to include them in all of our work. Also invited them to be on our board and committees.

From ckiefer to Everyone: 11:26 AM

You have to also keep in mind what's in it for them when you approach outside partners and be open and honest.

From Nick Conte to Everyone: 11:26 AM

it has to be win win for both sides or partnership will separate over time

From Tanya Dorf Brunner to Everyone: 11:27 AM

It's easy to say and hard to do, but one of the biggest keys to partnerships is creating relationships before you need them. Join other groups' meetings, work groups, etc. It's easy to create partnerships quickly if there is a relationship there already.

From Kimberlie Payne to Everyone: 11:27 AM

Plus there has to be trust

From R Coleman to Everyone: 11:29 AM

we agree that schools and Head Starts are where a lot of the challenges kids are located. I will utilize oral health coalition friends to facilitate. I liked that idea.

From Pareesa Charmchi Goodwin to Everyone: 11:29 AM

Tanya's point is a great one. Being a good partner and showing up for other people's issues is great too - there are many great connections to make between oral health and heart health, etc.

From Marla Morse to Everyone: 11:30 AM

Also need to keep showing up in places where people may not immediately see your value or commonalities

From Mark Moss to Everyone: 11:31 AM

Thank you

From Frances Wise to Everyone: 11:31 AM

Thank you!

From Tanya Dorf Brunner to Everyone: 11:31 AM

Excellent point, Marla

From Deborah Jacobi to Everyone: 11:31 AM

Thank you!! Take care and be well.

From Sandy Sutton to Everyone: 11:31 AM

Thank you all! So, nice to see many of you-

From Kimberlie Payne to Everyone: 11:31 AM

Thank you so much Judy and Lori, so much great information!!

From R Coleman to Everyone: 11:31 AM

I think the office personnel in locations are often so busy that challenges arise, the give up. as a government relations person, I try to help. great call. thanks.

From Marla Morse to Everyone: 11:31 AM

Thank you, great presentation!

From RADM Tim Ricks to Everyone: 11:31 AM

Outstanding!

From Pareesa Charmchi Goodwin to Everyone: 11:31 AM

Thanks!